

The Sky is just the  
**BEGINNING!**<sup>™</sup>



**IMPACT**  
REPORT  
**2018**

**ENGAGE, EDUCATE & ACCELERATE**  
the next generation of aerospace professionals

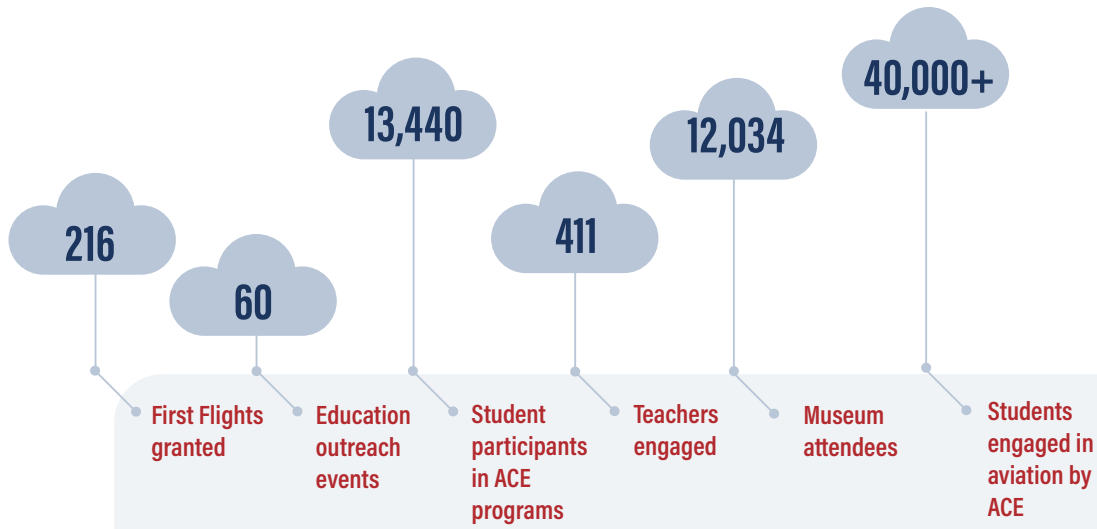
[aceedu.aero](http://aceedu.aero)

## WE ENGAGE...students, visitors & volunteers

A lifelong passion for aviation can take off from a single experience. It might be a chance to soar into the skies for the first time, study the stars in a planetarium, touch the controls of an aircraft, or hear an inspiring story about a pioneer in flight. The Aerospace Center for Excellence enables these experiences for tens of thousands of people each year.



### ✈️ Student & Teacher Engagement



### Community & Visitor Engagement ✈️



Hangar A converted into a premier event facility, The Skylight Hangar.



### ✈️ Volunteer Engagement



# WE EDUCATE...the young and young at heart

Having built the most unique aerospace educational campus in America, ACE offers multiple programs aimed at increasing aviation knowledge and learning. SUN 'n FUN received the Pinnacle Award from the International Council of Air Shows (ICAS) for making STEM education an integral part of the worldwide airshow industry

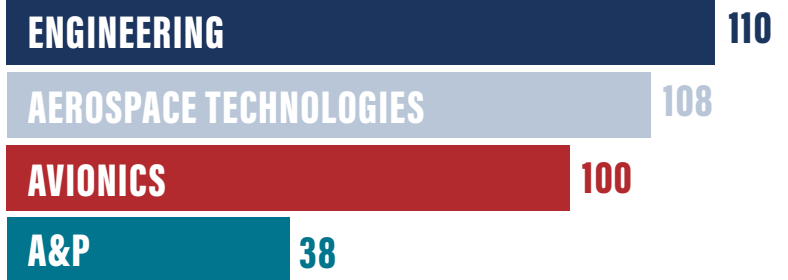
100%

Graduation Rate



*Inspiring and Preparing Future Aerospace Leaders*

## CENTRAL FLORIDA AEROSPACE ACADEMY 356 Students Enrolled - 4 Educational Tracks



*Unmanned Aerial Systems Track coming in Fall 2019*

### AEROSPACE DISCOVERY at the Florida Air Museum

#### New Exhibit: NOAA Corps, Where Science Meets Service

In 2018, Aerospace Discovery welcomed a traveling exhibit from the National Oceanic and Atmospheric Association (NOAA) entitled, *Where Science Meets Service*. The exhibit includes artifacts from the agency's rich history and highlights the many ways in which NOAA and its employees serve the nation each and every day.



Aerospace Discovery Manager, Jayme Jamison, received recognition as *New Professional of the Year* at the 2018 Florida Association of Museums Annual Conference.



134 SUMMER CAMPERS

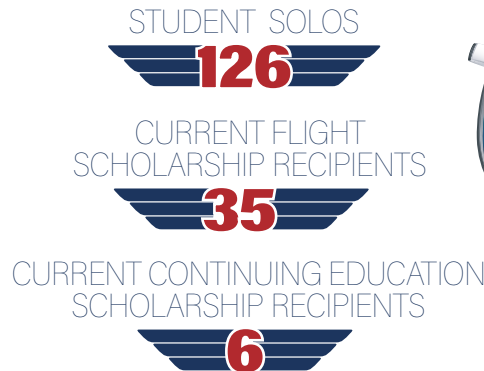


4,740 FORUM ATTENDEES



## WE ACCELERATE...careers and the local economy

We are building the next generation of aerospace professionals on our ACE Campus. Our James C. Ray Scholarship program awards up to 4 flight training scholarships each month while also assisting students with completion of A&P certification and aerospace degree programs. By connecting students to opportunity and assistance, we are accelerating them into successful careers.



### The SUN 'n FUN International Fly-In and Expo ← Proceeds Invested into Year-Round ACE Programs

The SUN 'n FUN International Fly-In & Expo is the largest fundraising event for the Aerospace Center for Excellence. The mission of the airshow is preserving and enhancing the future of flight through world class events while inspiring and educating people of all ages. A large part of the mission is fulfilled by hosting attendees from 80 counties enjoy the week long spectacle of aerobatics and precision flying. The aerospace expo boasts 500 exhibitors and 300 educational forums / workshops for 38,000 people. In 2018, Live Airshow TV Preflight Stage was broadcast to millions of viewers in 120 countries. The 45 year tradition of SUN 'n FUN contributes \$2 million annually to the STEM related educational programs provided by ACE.



## → 2018 YEAR-ROUND ECONOMIC IMPACT

Through in-depth analysis, the direct, in-direct, induced and external economic impacts of the SUN 'n FUN activities in 2018 generated over \$249 million of total economic activity and 2,400 jobs spread across many industries.

**Total economic activity: \$249 M**  
**Total jobs: 2,400**

*Produced by Non-profit Economic Impact Research and Management Institute, Florida Southern College.*

## FISCAL YEAR 2018...Financial Summary

Through prudent fiscal management, ACE is sustaining and growing its mission.

### ASSETS

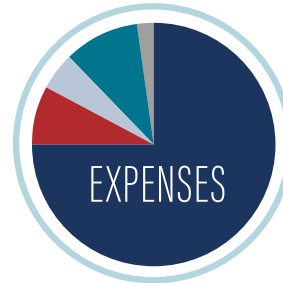
Current Assets	\$3,088,192
Property & Equipment	\$14,078,173
Other Assets/Investments	\$1,053,673
<b>TOTAL:</b>	<b>\$18,220,039</b>

### LIABILITIES & NET ASSETS

Current Liabilities	\$647,219
Deferred Revenue	\$1,289,614
Net Assets	\$16,283,206
<b>TOTAL:</b>	<b>\$18,220,039</b>

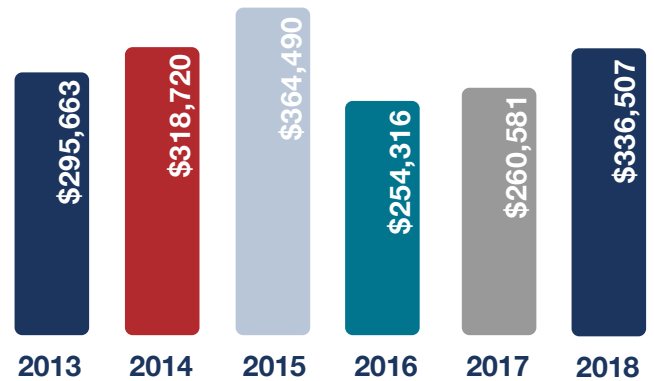
### FY 2018 Cash Flow

Revenue	\$8,635,622
Operating Expenses	-\$7,615,357
Capital Expenditures	-\$928,694
<b>NET CASH:</b>	<b>\$91,571</b>



- 75%** All programming
- 8%** Administration
- 5%** Scholarship Fund
- 10%** Capital Improvements
- 2%** Fundraising

### Aviation Scholarships & Grants Awarded



**Total: \$1,830,277**

*NEW in '18: ACE Ambassador Flight Deck supporting the ACE Ambassador Giving Circle*



The Ambassador Circle recognizes donors who make gifts of \$5,000 and above to support the mission of ACE. One of our Ambassadors, Jim Goldman, has been quietly supporting SUN 'n FUN/ACE for the past several years with both his time and his ideas, often seeing a problem to solve and stepping in with a solution. Jim, along with other key volunteers, assisted in conceptualizing the Fly-In's newest experience, the ACE Ambassador Flight Deck – a special amenity for Ambassador Circle members. The 2018 Ambassador Flight Deck area was a huge hit during the Fly-In with members representing major sponsors and significant donors.

